EXHIBIT 1

	Page 1
1	UNITED STATES BANKRUPTCY COURT
2	DISTRICT OF SOUTH CAROLINA
3	Case No. 24-02019-EG
4	x
5	In the Matter of:
6	
7	FAMULUS HEALTH, LLC,
8	
9	Debtor.
10	x
11	United States Bankruptcy Court
12	King and Queen Building
13	145 King Street, Room 225
14	Charleston, SC 29401
15	
16	August 20, 2024
17	2:05 PM
18	
19	
20	
21	BEFORE:
22	HON ELISABETTA GASPARINI
23	U.S. BANKRUPTCY JUDGE
24	
25	ECRO: UNKNOWN

Page 2	Page 4
1 HEARING re Continued Motion to Dismiss Case Filed by Michael	1 UNITED STATES DEPARTMENT OF JUSTICE
2 Conrady on behalf of Famulus Health, LLC. (07/01/2024) (Doc.	2 Attorneys for The United States Trustee
3 73)	3 Strom Thurmond Federal Building
4	4 1835 Assembly Street
5	5 Columbia, SC 29201
6	6
7	7 BY: KEITH POSTON (TELEPHONICALLY)
8	8
9	9 FOX ROTHSCHILD LLP
10	10 Attorneys for Prime Therapeutics, LLC
11	11 33 S. Sixth Street, Suite 3600
12	12 Minneapolis, MN 55402
13	13
14	14 BY: ELLIE J. BARRAGRY (TELEPHONICALLY)
15	15
16	16 FOX ROTHSCHILD LLP
17	17 Attorneys for Prime Therapeutics, LLC
18	18 2 W. Washington Street, Suite 1100
19	19 Greenville, SC 29601
20	20
21	21 BY: M. KEVIN McCARRELL (TELEPHONICALLY)
22	22
23	23 ALSO PRESENT TELEPHONICALLY:
24	24 MICHAEL SZWAJKOS, Debtor's Representative
25 Transcribed by: Sonya Ledanski Hyde	25
	Page 5
Page 3 1 APPEARANCES:	1 PROCEEDINGS
2	2 CLERK: All, rise. The United States Bankruptcy
3 CAMPBELL LAW FIRM, PA	3 Court for the District of South Carolina is now in session.
4 Attorneys for Debtor	4 The Honorable Elisabetta G.M. Gasparini presiding.
5 PO Box 684	5 THE COURT: Good afternoon. We're here this
6 Mount Pleasant, SC 29465	6 afternoon on the case of Famulus Health, LLC. It's a
7	7 Chapter 11 case and it is Case Number 24-02019, and it's a
8 BY: KEVIN CAMPBELL (TELEPHONICALLY)	8 Motion to Dismiss the case. The Court held an evidentiary
9	9 hearing on August 16th, which was Friday, and the Court is
10 WEIL GOTSHAL & MANGES LLP	10 ready to rule on the matter orally on the docket on the -
11 Attorneys for GoodRx	
12 767 Fifth Avenue	11 - at today's hearing. 12 I know that the courtroom deputy had asked for
13 New York, NY 10153	
14	13 appearances. I'm going to read the names of who, we
15 BY: DAVID COHEN (TELEPHONICALLY)	14 believe, is on. And if there's anyone I don't call, please
16 DAVID LENDER (TELEPHONICALLY)	15 state your name. Kevin Campbell for Debtor, Mr. Szwajkos
17 DAVID LENDER (TELEFHONICALLY)	16 for the Debtor's representative, Mr. David Lender, Mr. David
	17 Cohen and Mr. Michael Weaver for GoodRx. Also, Kevin
18 ROGERS TOWNSEND, LLC19 Attorneys for GoodRx	18 McCarrell and Ellie Barragry. I believe they're with Prime.
	19 Keith Poston from the United States Trustee's Office. First
20 1221 Main Street	20 of all, can anyone not hear me okay? All right. I assume
21 Columbia, SC 29201	21 everybody can hear, and anyone whose name I have not called
22 DV. MICHAEL WEAVER (TELEPHONICALLY)	22 who is on the line? All right.
23 BY: MICHAEL WEAVER (TELEPHONICALLY	The Court is now ready to read into the record the
0.4	
24 25	24 ruling. This matter is before the Court on the Motion to25 Dismiss the case filed by the Debtor, Famulus Health, LLC,

Page 6

- 1 on July 1, 2024. GoodRx, Inc. filed a Response to the
- 2 Motion and a Motion to Convert the case on July 22, 2024.
- 3 Letters in support of a dismissal have been filed by
- 4 Unsecured Creditors, CloudHesive and Michelle Frank. The
- 5 Court notes that Ms. Frank is an insider and thus has given
- 6 the correspondence the appropriate weight. Prime
- 7 Therapeutics, LLC, which the Court will refer herein as
- 8 "Prime", filed a Response in support of a Motion to Dismiss
- 9 the case on August 2, 2024. The Debtor filed a Reply to
- 10 GoodRx's Response on August 5th and the parties filed a
- 11 Joint Statement of Dispute on August 12, 2024. The Court
- 12 then, as I stated earlier, held a hearing on the Motion to
- 13 Dismiss the case on August 16th, during which the Debtor
- 14 presented the testimony of its manager, Mr. Michael
- 15 Szwajkos, and the parties presented the following exhibits
- 16 into the record: GoodRx Exhibits 1, 5, 6 7, and 8 and
- 17 Debtor's Exhibit A.
- 18 The Court makes the following findings of fact and
- 19 conclusions of law: the record reflects that Debtor is a
- 20 healthcare technology services company founded in 2020 under
- 21 the laws of South Carolina. It was created to build and
- 22 code custom solutions or technology applications for health
- 23 plans, pharmacy benefits, managers and employer groups to
- 24 lower drug prices for their members in the United States.
- 25 Debtor offers its members organizations to technologies,
- Page 7
- 1 Echo and Fast. The Echo technology platform provides data
- 2 and analytics to member organizations while the Fast
- 3 technology is a cloud-based pharmacy switch application that
- 4 provides real-time pharmacy benefit processing.
- In or around June 2020, Debtor and GoodRx entered
- 6 into a Services Agreement effective as of July 1, 2020. It
- 7 has been alleged in prior pleadings filed with this Court
- 8 that pursuant to the Services Agreement, in exchange for
- 9 GoodRx's disclosure of certain confidential information, the
- 10 Debtor agreed to exclusively distribute GoodRx's integrated
- 11 Cash Solution technology to pharmacy benefits managers. In
- 12 return, GoodRx disclosed confidential information to Debtor.
- 13 The Services Agreement included certain confidentiality and
- 14 exclusivity provisions. Shortly after the parties entered
- 15 into the Services Agreement, GoodRx has asserted that Debtor
- 16 began to breach the agreements, confidentiality and
- 17 exclusivity provision by misusing GoodRx's confidential
- 18 information to implement a competing integrated cash
- 19 solution, the Fast technology, to compete against GoodRx,
- 20 which had then proceeded to offer and eventually sold to
- 21 Prime -- and eventually sell to Prime Therapeutics, LLC.
- 22 GoodRx filed a demand for Arbitration on February 10, 2023,
- 23 seeking, among other things, excuse me, February 10, 2024 --
- 24 no, excuse me, 2023, seeking, among other things, to enjoin
- 25 Debtor from violating the exclusivity obligations under the

- 1 Agreement and the parties engaged in arbitration of their
- 2 dispute. The final arbitration hearing was conducted, in
- person, from November 27th through December 1st, 2023.
- 4 On February 15, 2024, the arbitrator issued the
- 5 arbitration award finding that Debtor breached his
- 6 confidentiality and exclusivity obligations owed to GoodRx
- 7 under the Services Agreement, granted GoodRx expectation
- 8 damages of close to \$56 million, as well as a permanent
- 9 injunction enjoining Debtor from designing, developing,
- 10 manufacturing, marketing, selling or licensing any
- 11 technology or services similar or identical to what is
- 12 referred in the Injunction Order as the "Solution".
- 13 According to the terms of the arbitration award, the
- 14 injunction was to take effect immediately and remain in
- 15 effect unless there is further action by the arbitrator or a
- 16 court of competent jurisdiction.
- 17 On February 21, 2024, the Debtor moved to vacate
- 18 their arbitration award in District Court, commencing Case
- 19 Number 24-CV-00886. The next day, on February 22, 2024,
- 20 GoodRx filed a Petition to Confirm the arbitration award in
- 21 the District Court, commencing Case Number 24-MC-00126.
- 22 GoodRx subsequently moved to consolidate the two actions,
- 23 and the District Court entered an order on April 12, 2024.
- 24 consolidating them. Extensive motion practice ensued
- 25 afterwards. The District Court consolidated all the motions

- 1 filed by the parties and heard argument on April 30, 2024.
- 2 Soon after GoodRx's Motion to Confirm the arbitration award,
- 3 the Debtor's Motion to Vacate it, were fully briefed, excuse
- 4 me, soon after GoodRx's Motion to Confirm the arbitration
- 5 award and Debtor's Motion to Vacate it were fully briefed
- 6 and heard by the District Court and taken under advisement.
- The Debtor filed this bankruptcy case on June 3rd.
- 8 GoodRx filed a Motion for Relief from Stay on June 10, 2024,
- 9 and Debtor objected to the Motion. At that point, Debtor
- 10 determined it would be better to let the District Court
- 11 affirm or vacate the arbitration award and deal with the
- 12 consequences outside of bankruptcy. Accordingly, prior to
- 13 the hearing on the Stay Relief Motion, Debtor filed the
- 14 current motion on July 1, 2024, seeking to dismiss this
- 15 case. The Court entered an Order on July 2, 2024, modifying
- 16 the Automatic Stay to allow the District Court to adjudicate
- 17 the parties' Motions to Confirm, Vacate or Modify the
- 18 arbitration award. The District Court reopened its case by
- 19 Order entered on July 26, 2024, but has taken no further
- 20 action as of this date.
- 21 At the hearing on this Motion to Dismiss this
- 22 case, Debtor presented the testimony of Mr. Szwajkos in
- 23 support of the dismissal of the case, as opposed to
- 24 conversion. According to Mr. Szwajkos, in February of 2024,
- 25 Debtor's business was significantly affected by a data

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- 1 breach at United Healthcare. Mr. Szwajkos testified that
- 2 the data breach required them to shut down operations for a
- 3 couple of months. In the months following this brief shut
- 4 down and the entry of the arbitration award, Debtor has
- 5 operated its business as usual, as directed by its counsel,
- 6 and has continued to use both the Echo and Fast technologies
- 7 and offer those technologies to new customers. Mr. Szwajkos
- 8 testified the bankruptcy case was filed for two purposes,
- 9 (1) to address debts resulting from the shutdown, and (2) to
- 10 attempt to reach a resolution with GoodRx regarding the
- 11 arbitration award through a Chapter 11 reorganization.
- 12 After the filings of the Stay Relief Motion, Mr.
- 13 Szwajkos stated that it became apparent that GoodRx was not
- 14 willing to work out a resolution in the bankruptcy case and
- 15 would not agree to a plan of reorganization. Mr. Szwajkos
- 16 further explained that Debtor's income is derived from two
- 17 primary business contracts, the first with Prime,
- 18 representing approximately 65 percent of its business, and
- 19 the second with CVS, representing approximately 35 percent
- 20 of its business. He further testified that the business
- 21 with CVS launched in December of 2023 and is growing
- 22 rapidly. CVS is playing a pivotal role in Debtor's going
- 23 forward strategy. He further stated that the CVS technology
- 24 is unrelated to the Fast technology used by Prime.
- 25 According to Mr. Szwajkos, even without the Prime contract,

- 1 pursuant to Section 1112 of the Bankruptcy Code on the
- 2 grounds that it will not be able to formulate a confirmable
- 3 plan. Debtor argues that continuing with the Chapter 11
- 4 process is not in its best interests or in the best
- 5 interests of the Creditors. Debtor believes that dismissing
- 6 the case and allowing it to resume business operations as
- 7 the existed pre-petition is the best interest of the estate
- 8 and all its creditors. Two of Debtor's Unsecured Creditors,
- 9 as I stated, have indicated their support for dismissal and
- 10 its customer, Prime, also filed a response in support of
- 11 dismissal.

Page 10

- 12 GoodRx opposes dismissal and argues in favor of
- 13 converting the case to Chapter 7. GoodRx argues that the
- 14 Court should continue the preference of creditors,
- 15 especially its preference, excuse me, given that it is the
- 16 largest creditor in the case. GoodRx contends that this
- 17 case was filed for the sole purpose of frustrating the
- 18 efforts of the District Court to confirm the arbitration
- 19 award so that Debtor could continue to use its confidential
- 20 information. It asserts that Debtor has engaged and
- 21 continues to engage in knowing misconduct. By continuing to
- 22 operate using its confidential information. GoodRx argues
- 23 that Debtor continues to violate the injunction and incur
- 24 post-petition damages. Thus, GoodRx posits that conversion
- 25 is appropriate because (1) Debtor is deeply insolvent and

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- 1 Debtor is still a healthy and successful technology company
- 2 moving forward with its CVS contract.
- 3 If the case were dismissed, Mr. Szwajkos testified
- 4 that Debtor has sufficient funds in its operating account
- 5 and from operational income using both technologies to pay
- 6 all its creditors except the contingent debt of GoodRx in
- 7 full, outside of bankruptcy within 90 days, or at least by 8 the end of the year. GoodRx's claim currently remains
- 9 contingent and will not become liquidated until the District
- 10 Court affirms the arbitration award. It is not entirely
- 11 clear to the Court whether there is a further appellate
- 12 process the Debtor would be entitled to if the District
- 13 Court were to affirm the arbitration award. Regardless, if
- 14 the case was converted to a Chapter 7, Mr. Szwajkos stated
- 15 that Debtor would be required to shut down all operations
- 16 which would lead to the termination of even the revenue
- 17 generating CVS contract. Mr. Szwaikos believes that there
- 18 would be no value to Debtor's technology if the case was
- 19 converted, and further, that consumers would be adversely
- 20 affected. No other entity could step in and operate that
- 21 technology, as he testified. In addition, there would be a
- 22 security risk for patient healthcare information currently
- 23 under Debtor's control and the Chapter 7 Trustee would have
- 24 to take measures to protect that information.
- 25 Debtor seeks voluntary dismissal of its case

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1 has no going concern operations, no assets and material

- 2 value and no prospect of financial rehabilitation, (2)
- 3 Debtor's only material income stream is derived exclusively
- 4 from misusing GoodRx's confidential information, and (3)
- 5 this case needs a trustee to pursue a state claims and
- 6 causes of action and distribute any remaining cash and
- 7 proceeds to creditor, including possible avoidable transfers
- 8 of approximately \$2 million made within the preference
- 9 periods. It further argues that conversion is appropriate
- 9 periods. It further argues that conversion is appropriat
- 10 to ensure that the Debtor isn't able to sidestep the
- 11 absolute priority rule by distributing preferential payments12 to a select group of preferred creditors outside of Chapter
- 13 11. GoodRx claims it would be prejudiced by dismissal of
- 15 11. Good of chamb it would be projucted by distribute of
- 14 the case because no independent body would be monitoring
- 15 Debtor's activities and Debtor would likely continue to
- 16 violate the injunction and incur more claims against it.
- 17 Finally, it argues that conversion will maximize
- 18 recoveries for creditors by allowing the Chapter 7 Trustee
- 19 to liquidate the assets and make distributions to creditors
- 20 in an efficient manner. In its reply, Debtor states that it
- 21 has two main sources of income used to fund its operation,
- 22 Prime and CVS. Debtor asserts that it would be able to
- 23 continue to operate with just the proceeds from its contract24 with CVS, even if the injunction was confirmed and would be
- 25 able to pay its creditors, in full, from current operations

4 interest. 5

- 1 solely under the -- from current operations. Debtor asserts
- 2 that conversion would cause its business operations to
- 3 immediately cease, which would negatively affect hundreds of
- 4 thousands of consumers for a cutoff from its services. It
- 5 also notes that there would be significant security risks to
- 6 a Chapter 7 Trustee if the Trustee was responsible for
- 7 securing substantial sensitive information relating to
- 8 consumer's healthcare information and the Trustee would
- 9 likely be ill equipped to incur the expense to secure this
- 10 data and unwilling to accept possibly this responsibility.
- 11 Finally, Debtor argues that the conversion of the case to a
- 12 Chapter 7 would have the effect of affirming the arbiter's
- 13 initial decision and would impose a restraining order on its
- 14 use of the Prime technology and cause Debtor to have to
- 15 cease all operations. Debtor believes that continuing its
- 16 business is in the best interests of the estate and its
- 17 creditors. Prime also requests that the Court dismiss the
- 18 case rather than convert and the United States Trustee did
- 19 not file an objection or response to the motion.
- 20 As to the conclusions of law, the Debtor has
- 21 conceded they would not be able to formulate a confirmable
- 22 plan and is unable to reorganize in a Chapter 11. The
- 23 parties agree that this case should not continue in Chapter
- 24 11 and should either be dismissed or converted. The issue
- 25 is whether dismissal or conversion is in the best interests
 - Page 15

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- 1 of the creditors in the estate and this decision falls
- 2 within the sound discretion of the Court. See Loop Corp.
- 3 vs. U.S. Trustee, 379 F.3d 511 (8th Circuit 2004).
- 4 Conversion or dismissal of a Chapter 11 case is governed by
- 5 Section 1112, which provides that, except as provided in
- 6 Paragraph 2 in Subsection C, on request of a party in
- 7 interest and after notice and a hearing, the Court shall
- 8 convert a case under this Chapter to a case under Chapter 7
- 9 or dismiss the case under this Chapter, whichever is in the
- 10 best interests of creditors and the estate for cause unless
- 11 the Court determines that the appointment under Section
- 12 1104(a) of a trustee or an examiner is in the best interests
- 13 of creditors and the estate. The Court turns to the
- 14 determination of which remedy, dismissal or conversion, is
- 15 in the best interests of the creditors and the estate.
- 16 The parties disagree as to whether conversion or
- 17 dismissal is best. The only party seeking conversion is
- 18 GoodRx, while some creditors have joined Debtor to indicate
- 19 their support for dismissal. However, as the Fourth Circuit
- 20 found in Rolex Corp. vs. Associated Materials, In Re
- 21 Superior Siding and Windows, 14 F.3d, 240, which is once
- 22 again, a Fourth Circuit 1994 case, majority rule is not the
- 23 test. The Fourth Circuit has stated its belief that the
- 24 policy of equality among creditors fundamental to the
- 25 bankruptcy law is one of the factors to be considered in

- 1 preferential payments and whether equality of distribution
- 2 would be better served by conversion rather than dismissal,
- 3 (2) whether there would be a loss of rights granted in the

1 determining the best interests of the creditors under 2 1112(b) and it is not served by merely tallying the votes of

3 the unsecured creditors and yielding to the majority

As the Fourth Circuit noted in Superior Siding,

7 should accommodate their desire. However, where the parties

6 where the parties agree on a course of action, the Court

8 disagree, the Court must consider the interests of all

10 beneficial to the parties and the estate as a whole. To do

11 so, the Fourth Circuit has instructed that, among other

12 considerations, the Court must assert the impact on the

13 creditors and the estate of each of the options by comparing

14 the creditors' interest in bankruptcy with those that would

15 have under state law. And I'm citing to Superior Siding at

17 the Court to consider when making this determination, but

18 Colliers has set forth ten factors that may be considered to

19 fashion an appropriate remedy, and those factors have been

20 adopted by courts such as Lakefront Investors, LLC vs.

21 Clarkson, 484 B.R. 72, District of Maryland (2012), In Re

23 and In Re Pettengill Enterprises (2013), Westlaw 5350789,

25 And these factors are, (1) whether some creditors receive

22 Helmers, 361 B.R. 190, Bankruptcy District of Kansas (2007),

24 which is a Bankruptcy District of New Mexico case from 2013.

16 Page 243. The Bankruptcy Code does not provide factors for

9 creditors, and choose the alternative that is most

- 4 case if it were dismissed rather than converted, (3) whether
- 5 the debtor would simply file a further case upon dismissal,
- 6 (4) the ability of the trustee in a Chapter 7 case to reach
- 7 assets for the benefit of the creditors, (5) in assessing
- 8 the interest of the estate, whether conversion or dismissal,
- 9 would maximize the estate's values and economic enterprise,
- 10 (6) whether any remaining issues would be better resolved
- 11 outside the bankruptcy forum, (7) whether the estate
- 12 consists of a single asset, (8) whether the debtor had
- 13 engaged in misconduct and whether creditors are in need of a
- 14 Chapter 7 case to protect their interests, (9) whether a
- 15 plan had been confirmed and whether any property remains in
- 16 the estate to be administered and (10) whether the
- 17 appointment of a trustee is desirable to supervise the
- 18 estate and address possible environmental and safety
- 19 concerns.
- 20 The Court has taken each factor, to the extent
- 21 applicable to the facts of this case, into consideration.
- 22 The first factor states whether some creditors receive
- 23 preferential payments and whether equality of distribution
- 24 would be better served by conversion rather than dismissal.
- 25 As stated in the schedules filed by the Debtor, there is

- 1 evidence that some creditors in this case receive
- 2 preferential payments. If the case was converted, the
- 3 Chapter 7 Trustee could pursue those preferential transfers
- 4 and proceed -- excuse me, and proceeds from any of these
- 5 actions to the extent they prove successful, would be
- 6 distributed pro rata, with GoodRx as the largest Unsecured
- 7 Creditor, receiving the highest percentage of the amounts
- 8 recovered. According to Debtor's Statement of Financial
- 9 Affairs, there were transfers of approximately \$2 million
- 10 made within the preference periods that could potentially be
- 11 avoided. However, the Court notes that some of those
- 12 transfers, \$693,236.00 to be exact, according to the
- 13 Statement of Financial Affairs, were made to CloudHesive
- 14 within the 90 days prior to the bankruptcy case.
- 15 CloudHesive is a creditor listed on Debtor's Schedule F, and
- 16 therefore, any recovery against it in this case may be
- 17 subject to claims for setoff.
- 18 Moreover, as the Court decided in the In Re Ashlev
- 19 Oaks Development Corp. case at 558 B.R. 280, Bankruptcy
- 20 District of South Carolina (2011), the costs associated with
- 21 pursuing preference actions and collectability must also be
- 22 considered. The Chapter 7 Trustee wouldn't necessarily
- 23 incur administrative expenses to pursue this action, which
- 24 would, in itself, decrease the funds available for
- 25 distribution for creditors. The downside, however, is that
 - Page 19
- Page 21 1 award were vacated. GoodRx would have to pursue further
- 2 operations, and it is unlikely that a Chapter 7 Trustee
- 1 upon conversion, Debtor would be required to cease
- 3 would opt to seek relief to continue operations for a short
- 4 period of time while liquidating. Such cessation of
- 5 operations would benefit GoodRx because Debtor would no
- 6 longer be using the disputed technology, and the Chapter 7
- 7 Trustee would proceed to liquidate Debtor's assets.
- 8 However, upon conversion, there may be additional claims
- 9 arising from the cessations of Debtor's business operations,
- 10 including potential breach of contract claims by Prime and
- 11 other executory contract holders.
- 12 Moreover, at this juncture, the Court does not
- 13 know how the District Court will rule. While acknowledging
- 14 that the bar to vacate or modify an arbitration award is one
- 15 of the highest hurdles to surpass, the Court cautiously
- 16 notes that to convert the case would be tantamount to
- 17 shutting down the entire company and the evidence indicates
- 18 that all technology software assets would, in essence,
- 19 become worthless. The testimony indicated that there would
- 20 not even be a market for the technology use for the CVS
- 21 contract, which does not appear to be in violation of the
- 22 arbitrator's injunction if the case were to cease its
- 23 operations because no other entity, but the Debtor could
- 24 step in and operate that technology.
- 25 If the case were dismissed, on the other hand,

- 1 Debtor asserts that all creditors, except possibly GoodRx,
- 2 would be paid in full through ongoing operations. The
- 3 testimony showed that Debtor has funds available from its
- 4 operation to pay the remaining creditors other than GoodRx.
- 5 Nevertheless, GoodRx would still have options available to
- 6 pursue repayment of its claim once determined by the
- 7 District Court. GoodRx could pursue repayment outside of
- 8 bankruptcy through the normal mechanisms available to
- 9 judgment lien creditors. GoodRx and Debtor could reach an
- 10 agreement regarding the repayment plan from the ongoing
- 11 revenue stream from the technology now subject to a possible
- 12 injunction -- or excuse me, to the injunction that is to be
- 13 affirmed or vacated. While dismissal would appear to not be
- 14 as beneficial to GoodRx as conversion would be, it is
- 15 important to note that GoodRx's claim, as stated, remains
- 16 contingent at this time and all other creditors would
- 17 clearly benefit from the dismissal. Accordingly, this
- 18 factor weighs in favor of dismissal.
- 19 The second factor is whether there would be a loss
- 20 of rights granted in the case if it were dismissed rather
- 21 than converted. If the case was dismissed, no independent
- 22 body would be regularly monitoring Debtor's activities and
- 23 Debtor would continue to, possibly, violate the injunction
- 24 currently in place through its operation until the District
- 25 Court confirms the arbitration award, unless the arbitration
- - 2 litigation to enforce its injunction, and it is unclear how
 - 3 or when GoodRx would receive any recovery. Nevertheless,
 - 4 GoodRx's rights under the arbitration award would be
 - 5 preserved unless the District Court vacated the arbitration
 - 6 award. If the District Court were to modify or vacate the
 - 7 arbitration award, then Debtor's business would continue as
 - 8 usual. If the District Court were, on the other hand,
 - 9 affirm the arbitration award, GoodRx would have options
 - 10 available to it, under state law, to pursue recovery of any
 - 11 final judgment determined by the District Court, federal or
 - 12 state law, I should add, including seeking emergency relief
 - 13 to ensure that the injunction is complied with or possibly
 - 14 even the appointment of a receiver or an independent party
 - 15 or may even seek to put the Debtor into an involuntary
 - 16 Chapter 7 case if the light hurdles were met.
 - 17 If the Court dismisses a case and the District
 - 18 Court subsequently affirms the arbitration, then GoodRx's
 - 19 claim for damages would have continued to increase as post-

 - 20 petition damages would have accrued and that claim could
 - 21 possibly dwarf any remaining creditors' claims. However,
 - 22 Debtor would have the benefit of its continued revenue
 - 23 stream from the technology which does not appear to be in 24 violation of the injunction, including the CVS contract
 - 25 which would ultimately be used to pay creditors and benefit

5 liquidated.

6

Page 25

- 1 all parties. But even if the whole entity would eventually
- 2 have to be shut down, GoodRx could still pursue its remedies
- 3 in state court or federal court. If the case was converted
- 4 and Debtor required to cease operations, that would
- 5 effectively ratify the arbitration award and injunction
- 6 granted therein, and in essence, remove that decision, at
- 7 least as it applies to the injunction portion of the
- 8 arbitration award from the District Court to this court.
- 9 Debtor would lose its opportunity to pursue an order
- 10 vacating the arbitration award because the conversion would
- 11 cause Debtor's operation to cease and cause, among other
- 12 things, the termination of the CVS contract prior to any
- 13 decision by the District Court is reached. The Court is now
- 14 ready to do so, as they must consider the interests of all
- 15 the creditors. As previously mentioned, to rule in favor of
- 16 conversion now would be a gamble on what the District Court
- 17 would do and would completely wreck the enterprise to the
- 18 detriment of creditors and the estate as a whole.
- 19 The third factor is whether the Debtor would
- 20 simply file a further case upon dismissal. It appears
- 21 unlikely that Debtor would file a further case upon
- 22 dismissal since Debtor admits that it could not propose a
- 23 confirmable plan and oppose this conversion to a Chapter 7.
- 24 The fourth factor is the ability of the Trustee in a Chapter
- 25 7 case to reach assets for the benefit of the creditors. As

23

1 be paid. But there are avenues of recovery available to it

25 arbitration award, it is not entirely clear how GoodRx would

1 lot more rejection damages and claims. The Court, in fact,

It further appears that the software would be

7 completely valueless if the case were converted due to the

8 pending injunction litigation which would make it unlikely

10 subject to the arbitration award or there is no-one willing

12 it. Therefore, this factor also favors dismissal. In

13 assessing -- the fifth factor is then, in assessing the

14 interest of the estate, whether conversion or dismissal

11 to explain how the technology operates or how to maintain

15 would maximize the estate's value as an economic enterprise.

19 business. The testimony demonstrated that Debtor had funds

21 continue to earn income through other business with CVS that

To reiterate what has already been concluded, if

16 Debtor contends the dismissal would maximize the estate's

17 value because it could pay off its other creditors through

18 continued operations and it could continue to grow its

20 on hand to pay all creditors except GoodRx and would

24 the case is dismissed and the District Court affirms the

22 is not impacted by the injunction.

9 that a purchaser would want to buy these assets when they're

2 notes that in Schedule G, there are 33 contracts with

4 GoodRx's claim to the extent it eventually becomes

3 various entities, and such would diminish recovery for

- 2 under non-bankruptcy law, and potentially under the
- 3 Bankruptcy Code if creditors wish to later file an
- 4 involuntary proceeding. GoodRx asserts that Chapter 7 would
- 5 allow an independent third-party to investigate potential
- 6 estate claims and causes of action to maximize value for
- 7 creditors. However, the evidence indicates that the
- n its largest unsecured 8 potential recovery for the remaining creditors in this case
 - 9 would be minimal in a Chapter 7 as GoodRx would receive the
 - 10 largest percentage of any recovery and there would be
 - 11 administrative costs associated with such recovery.
 - 12 The sixth factor is whether any remaining issues
 - 13 would be better resolved outside the bankruptcy forum. This
 - 14 case is essentially a two-party dispute between Debtor and
 - 15 GoodRx. The Court has already granted relief from stay to
 - 16 allow the District Court to resolve the issues between
 - 17 GoodRx and Debtor relating to the arbitration award. In
 - 18 granting such relief, the Court has necessarily concluded
 - 19 that the issues between these parties would be better
 - 20 resolved in the District Court. The eighth factor is
 - 21 whether the Debtor had engaged in misconduct and whether
 - 22 creditors are in need of Chapter 7 case to protect their
 - 23 interests. While the evidence indicates that other
 - 24 creditors, aside GoodRx, would benefit from payment through
 - 25 Debtor's continued operations if the case were dismissed, it

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- 1 an initial matter, the Court notes the Debtor's Schedule
- 2 inaccurately states that it has \$3,679,312.86 in assets.
- 3 According to the Court's calculations, the total of Debtor's
- 4 assets is \$2,672,218.86 -- excuse me, let me try that again,
- 5 \$2,672,218.86, and it appears there is non-exempt equity in
- 6 these assets which could be sold for the benefit of
- 7 creditors. Debtor's total liabilities are \$62,013,508.03,
- 8 according to the schedules, with its largest unsecured
- 9 Creditor being GoodRx, holding a contingent debt of
- 10 approximately \$56 million. According to Debtor's Statement
- 11 of Financial Affairs, as indicated earlier, there are
- 12 avoidable transfers of approximately \$2 million made within
- 13 preference periods to insiders. However, the Court notes
- 14 that some of these transfers were made to CloudHesive within
- 15 90 days prior to the bankruptcy case and the creditor --
- 16 which is a creditor in this case, and therefore, may be
- 17 subject to set off.
- 18 Most likely, the preference recovery would be the
- 19 only assets of any possible value if the case were
- 20 converted. Aside the technology software, the other assets
- 21 listed in Debtor's schedule of any value are the accounts
- 22 receivables outstanding as of the Petition date. But any
- 23 such asset may have been used or, as with any ARs (accounts
- 24 receivable), their collectability is not guaranteed. If the
- 25 case is converted and the operation ceased, there would be a

	Page 26		Page 28	
1 a	appears that GoodRx's interests would be better protected in	1	Therefore, it is ordered that this case is hereby	
2 a	a Chapter 7 case, especially if the District Court	2	dismissed. The Court will enter a short order this	
3 ι	ultimately confirmed the arbitration award. Conversion to a	3 afternoon just indicating that, based on the ruling and the		
4 (Chapter 7 would ensure Debtor is unable to sidestep absolute	4 findings of fact and conclusions of law, the case will be		
5 1	priority rule by distributing preferential payments to a	5 dismissed. With nothing further for this afternoon, and the		
6 9	select group of preferred creditors outside Chapter 11.	6	ruling having been delivered, the Court is in recess until	
7	However, as the Court has noted, at this time, the	7	the next session. Thank you.	
8 i	issue whether the arbitration award is to be affirmed,	8	CLERK: All, rise.	
9 ,	vacated or modified, is in front of the District Court, and	9	(Whereupon these proceedings were concluded at	
10 1	to convert the case would, in essence, lead to unnecessarily	10	2:39 PM)	
11 4	ceasing all operations of the Debtor, even ones that may not	11		
12	even be implicated by future approval of the arbitration	12		
13	award. The rest of the factors that were outlined earlier	13		
14	appear inapplicable in this case. At the hearing GoodRx	14		
15	suggested for the first time that the appointment of a	15		
16	Chapter 11 Trustee may be appropriate as an alternative to	16		
	converting the case. The Court notes that such an argument	17		
18	was not included as one of the issues to be decided in the	18		
19	joint statement of Dispute. Regardless, the Court notes	19		
	that Section 1112(b)(1) itself indicates that the case	20		
	should be dismissed or converted if cause exists, and I'm	21		
	quoting, "Unless the Court determines that the appointment	22		
	of a Chapter 11 Trustee or an examiner is in the best	23		
	interest of creditors." The Court, however, does not find	24		
	that such an appointment would be in anyone's interest.	25		
	Page 27		Page 2	
1	Appointing a Chapter 11 Trustee would add another layer of		INDEX	
	administrative costs at this time and all parties		2	
	acknowledge that there could not be a confirmable Chapter 11		3 RULINGS	
	plan without GoodRx's agreement, which currently does not		4 Page Line	
	exist.		5 Case dismissed 28 1	
6	Under the circumstances, the Court finds there	,	6	
7	would be no benefit to the estate to appoint a Chapter 11		7	
	Trustee in this case and it would only result in additional	1	8	
	expenses. Taking into consideration the evidence admitted		9	
	into the record, the testimony of Mr. Szwajkos, the	1		
	pleadings filed in the case and the arguments of the parties	1		
	at the hearing, and applying the factors adopted by the	1		
	courts in this district and determining whether a case	1		
	should be dismissed rather than converted, to the	1		
	circumstances in this case, the Court finds that the weight	1		
	of the evidence supports a finding that the interest of all		6	
	-	1	7	
	of the Chapter 11 proceeding rather than by converting it to		8	
10	a Chapter 7. Dismissing the case would put the parties back		9	
10	in the position they would have been prior to this	1	0	
	an are populate and modern mate been prior to this		•	
20		2		
20 21	bankruptcy being filed and creditors would be left with the	2		
20 21 22	bankruptcy being filed and creditors would be left with the recourse they would have had or have under non-bankruptcy	2	2	
20 21 22 23	bankruptcy being filed and creditors would be left with the	2 2		

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2		
3	I, Sonya Ledanski Hyde, certified that the foregoing	1
4	transcript is a true and accurate record of the proceedings.	
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